

The AMERICAN REVENUER



"Dedicated to the Service of all Revenue Stamp Enthusiasts"

Member: National Federation of Stamp Clubs

Branch: Society Philatelic Americans #248

Vol. 19, No. 1, Whole Number 171

January 1965

Private Die Portraits

Bruce Miller, ARA #732

The privilege of placing one's own portrait on a stamp is assumed to be the sole prerogative of kings, dictators and assorted potentates. It is further assumed that in our own democratic society no such privilege exists, and that no living person may enjoy the contemplation of his own visage on a U. S. stamp. Neither assumption is wholly true; for 21 years it was possible for any individual, merely by entering one of several lines of business, to adorn an officially issued U. S. revenue stamp with his own portrait.

When private dies were authorized in 1862, it is not surprising that many proprietors chose their own portrait as the central design. Aside from sheer narcissism, the portrait had several positive values. It imparted a pleasing personal touch, discouraged imitation by competitors, connoted pride of proprietorship, and carried an implicit guarantee of quality. (After all, would a man boldly put his own face on inferior goods?)

The resulting gallery is a fascinating one: gentlemen solemn and sly, stern and kindly, bewhiskered, mustached and burnsided, stiff-collared and frock-coated. All appear as the epitome of Victorian respectability—in fact, many were charlatans, others dedicated men of science, at least one a Congressman, many failures, a few millionaires.

What were their names? That standard reference for M&M's the "Boston Revenue Book," is largely silent on the subject. No published catalog or reference list identifies them. With this in mind I have compiled the following list, as a by-product of research done in writing up my own collection. The scores of sources consulted are scattered through many philatelic publications dating back from 20 to 70 years, and unlikely to be available to any but a few collectors with access to a specialized philatelic library. So I feel this list of portraits may be of value. It is probably as accurate as such a list could be; doubtful identifications are so noted, and I would be glad to hear from anyone who can verify these.

MATCH

AMERICAN MATCH CO., CLEVELAND, OHIO. Identity uncertain. "The die was ordered by Selby & Taylor, who became the American Match Co."

THE AMERICAN REVENUER

Official Organ of the
AMERICAN REVENUE ASSOCIATION

Published monthly (except July and August)

Subscription \$3.00 per year

Copy 50c

Second Class Postage Paid at Lawrence, Kansas

Editor—Honer E. Webb, R. D. #1, Lewisburg, Penna. 17837

Advertising Manager—John S. Bobo, 1668 Sycamore St., Des Plaines, IH.

Office of Publication—821 Vermont St., Lawrence, Kansas.

Advertising Rates

Column inch, \$1.50 — ¼ page (3½ inches), \$5.00 — ½ page, \$9.00 — Page, \$15

Contract Rates

Column inch, \$1.25—¼ page, \$4.40—½ page, \$8.00—Full page, \$13.50

These rates are for a minimum of five insertions and payable in advance at the full total cost.

Send all ad copy with check to Advertising Manager

John S. Bobo, 1668 Sycamore Street, Des Plaines, Ill.

Advertising Forms Close 10th of Month
Preceding Date of Issue

Editorial Forms Close 1st of Month
Preceding Date of Issue

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(BRB), so presumably the portrait is Enoch G. Selby, who served as president of the American Match Co. The junior partner was Lamoyle Taylor.

GEO. & O. C. BARBER, BARBER MATCH CO. (1c). George Barber.

BARBER MATCH CO. (3c), BARBER & PECKHAM (1c and 3c). Ohio C. Barber.

BOUSFIELD & POOLE. John Bousfield.

BROCKETT & NEWTON, FRANK E. CLARK, CLARK MATCH CO., F. P.

NEWTON. William E. Clark, founder of the factory where these stamps were used.

BROWN & DURLING. Jacob R. Brown.

L. W. BUCK & CO. L. W. Buck.

D. BURHANS & CO. D. Burhans.

BYAM, CARLTON & CO. A double portrait is featured on the adhesives and all but 3 of the wrappers. The two bearded gentlemen are no doubt Ezekiel Byam and S. A. Carlton, but I have been unable to determine which is which. The single beardless full-face portrait appearing on the remaining 3 wrappers is identified by the BRB as E. Byam, but bears little resemblance to either of the bearded subjects.

CHICAGO MATCH CO. Albert L. Hale, president of the company.

CRAMER & KEMP, JOHN LOEHR, JOSEPH LOEHR. Frederick W. Kemp.

G. W. H. DAVIS, GRIGGS & SCOTT. Andrew J. Griggs.

W. E. DOOLITTLE. William E. Doolittle.

JAMES EATON James Eaton.

AUG. EICHELE. August (or Augustus) Eichele, Sr.

G. FARR & CO., J. G. HOTCHKISS MATCH CO. George Farr.
 WILLIAM GATES, WILLIAM GATES' SONS. William Gates, Sr.
 T. GORMAN & BRO., THOMAS GORMAN. Thomas Gorman.
 GRIGGS & GOODWILL, L. G. HUNT. Lyman G. Hunt.
 IVES MATCHES, P. T. IVES. Phineas T. Ives
 W. S. KYLE, A. MESSINGER. W. S. Kyle.
 LACOUR'S MATCHES. Michael Lacour.
 PORTLAND MATCH CO. (adhesive and wrapper). Willard T. Brown, of W.
 T. Brown & Co., DBA the Portland Match Co.
 D. M. RICHARDSON, RICHARDSON MATCH CO. David M. Richardson.
 E. T. RUSSELL. Eliakim T. Russell
 SCHMITT & SCHMITTDIEL. Henry Schmitt.
 H. STANTON. Henry Stanton, Sr.
 ALEX. UNDERWOOD & CO. Alexander Underwood.
 F. ZAISS & CO. Frederick Zaiss.

MEDICINE

D. S. BARNES, DEMAS BARNES. Demas S. Barnes.
 T. H. BARR & CO. Thomas H. Barr
 JOHN BULL. Dr. John Bull.
 A. W. CHASE, SON & CO. Alvin W. Chase, M.D.
 COLLINS BROS. William H. Collins
 W. H. COMSTOCK & CO. William H. Comstock.
 DALLEY'S PAIN EXTRACTOR. Henry Dalley, Sr.
 FATHER MATHEW TEMPERANCE & MFG. CO. The figure is of Father
 Theobald Mathew (1790-1856), based on a statue in Dublin. Father Mat-
 hew, an Irish priest, was noted as "The Apostle of Temperance." His con-
 nection, if any, with the company bearing his name is unknown to me.
 G. G. GREEN. G. G. Green.
 REUBEN P. HALL & CO. Reuben P. Hall.
 DR. HARTER & CO. Dr. Milton G. Harter
 S. B. HARTMAN & CO., MISHLER HERB BITTERS CO. Benjamin Mishler,
 originator of "Mishler's Herb Bitters."
 JOHN F. HENRY. John F. Henry.
 HERRICK'S SUGAR-COATED PILLS. Dr. L. R. Herrick.
 HOLMAN LIVER PAD CO. The gentleman who appears on this stamp clad
 only in beard and liver pad is none other than Dr. George W. Holman,
 president of the company.
 HOSTETTER & SMITH. Dr. Jacob Hostetter, originator of "Hostetter's Bit-
 ters."
 C. E. HULL & CO. Calvin E. Hull.
 J. B. KELLY & CO. Either James B. Kelly or John H. Garnhart, most prob-
 ably the former.
 DR. KENNEDY. Donald Kennedy. "Dr. Kennedy" was his brother, George G.
 Kennedy.
 KENNEDY & CO. R. Monroe Kennedy.
 DR. JAMES C. KERR. "Dr." James C. Kerr, whose medical degree was prob-
 ably self-bestowed
 LEE & OSGOOD. Charles Lee.
 PROF. LOW'S STANDARD PREPARATIONS. Prof. Andrew S. Low.
 MANHATTAN MEDICINE CO. Identity uncertain. Possibly Moses Atwood,
 originator of "Atwood's Bitters," or Byron S. Barrett, who was president
 of the company at the time the die was ordered.
 METTE & KANNE. Louis Mette.
 DR. C. C. MOORE. Charles C. Moore, M.D.
 MOREHEAD'S PLASTER & NEURODYNE. David C. Morehead, M.D.

R. V. PIERCE. WORLD'S DISPENSARY MEDICAL ASS'N. Ray Vaughn
Pierce, M.D.
BENNETT PIETERS & CO. Bennett H. Pieters.
D. RANSOM & CO., D. RANSOM, SON & CO. David Ransom.
RING'S VEGETABLE AMBROSIA. Elisha M. Tubbs. Tubbs, together with
Philander Ring, formed E. M. Tubbs & Co., manufacturers of the ambrosia.
RUMFORD CHEMICAL WORKS. The unusual silhouette portrait is of Ben-
jamin Thompson, Count of Rumford (1753-1814), inventor and scientific
patron, in whose honor the works were named.
SCHEETZ'S BITTER CORDIAL. Jacob Scheetz.
SCHENCK'S MANDRAKE PILLS & PULMONIC SYRUP. This is the only
medicine stamp bearing two portraits. To the right is Joseph H. Schenck,
M.D.; to the left, Joseph H. Schenck, Jr.
J. H. SCHENCK & SON. Joseph H. Schenck, M.D.
D. H. SEELYE & CO. Dr. D. H. Seelye.
M. A. SIMMONS. M. A. Simmons.
DR. J. WALKER'S CALIF. VINEGAR BITTERS. Dr. Joseph E. Walker.
WRIGHT'S INDIAN VEGETABLE PILLS. William Wright, M.D.

1898 SERIES

The medicine men of 1898 were seemingly more modest than their prede-
cessors. Only two designs feature portraits. The Hostetter & Co. stamp
again depicts Dr. Jacob Hostetter, while the "Charles Marchand" stamps carry
Marchand's portrait.

PERFUMERY

Mr. Chauncey B. Woodworth is featured on the stamps of C. B. Woodworth
& Son. Otherwise, the perfumery dies are devoid of portraits, as are all the
private playing card stamps.

THE PRESIDENT'S COLUMN

Our organization is almost wholly dependent upon the U. S. Mails for con-
tact between members, and for the conducting of the business of the Associa-
tion. As the Directors live in widely scattered parts of the country, and never
have the opportunity for a meeting face to face, a policy of having Board Meet-
ings by mail has been inaugurated. By this means it has been possible to make
the Directors fully aware of the operation of our Association, and to involve
them in its management. It is my opinion that a stronger, more active organ-
ization can only be built through the combined efforts of all officers and mem-
bers, so if any member has an item he feels should be of interest to the Board,
he is urged to communicate with the District Representative in his area.

In operating through the mails as we do, it is important that all the mem-
bers remember their obligations and be prompt in answering letters from their
fellow members, and treat his fellow Revenuer as he would expect to be treat-
ed. Nothing can be more frustrating than an unanswered inquiry, or a selec-
tion of stamps sent, but unacknowledged. Many of the articles in this journal
contain fragmentary information, or a inquiry. If you have data or thoughts
not in the article, why not let the entire membership have them in the form of
a letter to the Editor?

This month will see the initial meeting to organize a New York Chapter.
It is sincerely hoped that the members in the area will support our Vice-Pres-
ident, Sam Frank, in this endeavor and find the meetings a source of pleasure
and fellowship.

—Robert M. Leard

MAJOR REVENUE SALE BY ROBERT SIEGEL

In the 267th sale conducted by the auction house of Robert Siegel on 6-7 October, 1964, there were many lots of revenue stamps seldom offered. As a result the sale was attended by many well known revenue collectors, and many fine and unusual items found new owners. Among those present were: Robert Cunliffe, Morton Dean Joyce, Henry Tolman, George Turner, and Adolph Koepel. Prices realized were high, reflecting the interest generated when items of unusual quality are offered. Some of the more interesting sales are as follows:

Lot	Description	Price Realized
576	\$200 Blue Green and Black Eagle and Shield Essay	\$22.50
577	Same yellow and black	24.00
578	Same vermilion and black	31.00
579	Same brown red and black	21.00
587	2c blue Bank Check, Imperf. (R5a) Double Transfer T5, tied on check, extremely fine	10.50
588	2c blue Bank Check, Imperf., horiz. strip of 5, huge margins, L. stamp shows double transfer T5, crease in margin between 3rd and 4th stamps. Extremely Fine	22.00
590	2c Orange, Blue Bank Check (R5c, R6c). Double Transfer T5, Fine-Very fine	14.00
593	2c Orange Certificate (R8c) Double Transfer T7, F.	19.00
596	2c Orange Proprietary (R14c). Handstamp cancel. "PROPRIETARY" shows double impression, second 1mm below first, Fine, unlisted in Scott	50.00
599	2c USIR Orange on Greenish (R15e). Fine	60.00
607	15c Inland Exchange, Double Impression (R40e). Unusually strong example, just in at B., handsome example of this rarity, with enlarged photo, listed but unpriced in Scott	175.00
608	20c Foreign Exchange, Imperf. (R41a) vertical pair extremely F.	14.00
614	50c Mortgage, Imperf. (R59a) block, huge margins all around, vivid color, light ms cancel, light crease in top pair, others extremely fine	29.00
617	60c Inland Exchange, Imperf. (R64a) Horiz. strip of 3, huge margins all around, faint creases. Extremely Fine appearance	9.00
618	60c Inland Exchange, Imperf. Horiz. (R64b) Block of Nine, centered huge margin at B, just in at U.L. Horiz. marginal creases between rows, a lovely Showpiece, Fine-Very Fine	135.00
622	\$1 Life Insurance Imperf. (R71a). Large margins, handstamp cancel, very fine	16.50
630	\$2 Conveyance, Part Perf. (R81b) Very fine	50.00
634	\$3 Charter Party, Part Perf. (R85b). Horiz. Pair, Handstamp cancels, sheet margin at B and wide margin at T. V. G.-F. Unlisted in Scott	57.50
637	\$5 Mortgage Imperf. (R91a). Enormous margins, Brilliant color, Extremely Fine	13.00
638	\$5 Mortgage Imperf. (R91a). Horiz. Pair, huge margins, rich color, Extremely Fine	28.00

(To be continued)

PRE-DATED CANCEL

Mrs. Margaret Howard, ARA #951, recently noted in going through some civil war revenues, she found a very beautiful embossed cancel on the

twenty-five cent Protest issue. Without doubt the date in the cancel was 1857. Either the date in the embossing device had not been changed for a long period or someone was quite confused.

REVENUERS AT SESCAL

Collections of the members of the American Revenue Association were quite prominent in the 20th Annual Stamp Exhibition of Southern California, held November 13-15, at the Statler-Hilton Hotel in Los Angeles. This was an open show, with the revenue stamps competing with all the others on an equal basis. A Gold Medal was awarded to Bob Leard for his 1st Issue showing in the Championship Class and Homer Landis also showed a portion of his magnificent collection of the I. R. Overprints of 1898. Abe Hochman was awarded a Gold Medal for his beautiful pages of Match and Medicine Trial Colors and Proofs containing many items that are almost unobtainable. Bill Aichele was the recipient of a Bronze Medal for a showing of his Stamps That Make the First Issue Interesting, containing plate varieties, unusual cancellations, (some in Chinese characters), large multiples, and wild perforations. Bill also received a Gold Medal, and a Special Award for his exhibit of Temperance Covers and Related Material, and Irv Burns was awarded a Silver Medal for his Foreign Locals. Who says Revenuers are not versatile? Vic Graham showed the History of the Civil War on stamps and was awarded a Silver Medal. His five frames contained franks, proofs, revenues on documents, and Match & Medicines. The Los Angeles Chapter entered one frame, as a club, but did not win, as they have done for the past two years. It could be that the judges wanted to distribute the wealth.

SOUTH AFRICA MEMBER WINS THREE MEDALS

Leonard J. Dodd, ARA #533, our member in Pretoria, South Africa, entered seven frames of material into the recent National Philatelic Exhibition, Prepex-Prefu, held in Pretoria. For his efforts he was awarded three medals.

He received a silver medal for his exhibit of revenue issues prior to the

union. This consisted of four frames, one each of the revenues of the Cape of Good Hope, Natal, the Orange Free State and the Transvaal. This medal was awarded with the felicitations of the jury.

He received a second silver medal for two frames of the Revenue Stamps of the Union and Republic of South Africa.

A single frame of the Revenue Interprovincials of the Union of South Africa completed his exhibits and garnered a bronze medal for him.

NEW YORK CHAPTER ORGANIZATION MEETING

Attention of the members living in the New York City area is directed to the meeting to organize a chapter of The American Revenue Association to be held at The Collectors Club, Friday, January 15, 1965, at 8:00 p.m., as announced in the December issue of The American Revenuer. It is not necessary that revenue collectors be members of The Collectors Club or the A. R. A. to take part in these meetings which are planned to be held monthly. If more information is desired, our Vice President, Dr. Samuel Frank, who is in charge of the establishment of the chapter, may be reached at 3 Fairway Dr., Mamaroneck, N. Y., phone OW 8-2868.

UNITED STATES REVENUES AT PUBLIC AUCTION

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May we send you our next catalog?

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New Members

1007 Bureau Specialist
1008 Beach, Jack F.
1009 Domzall, C. S.
1010 Sakowicz, Greg
1011 Heuer, Harry W.
1012 Karlson, Frank H.
1013 de Veer, G. W. A.
1014 Knight, Michael J.

Reinstatements

93 Langer, Otto, 654 26th Ave.,
San Francisco, Calif. 94121.
U.S.I.R., Possessions, Canada.
195 Sherwood, Charles H., 268 Wil-
lard St., Newington, Conn. 06111
19th Century U. S.

Address Changes and Corrections

Art, Harry R., 2 Grant St., Carney's
Point, N. J.
Barr, Robert C., 4728 W. Altgeld, Chi-
cago, Ill.
Bulkley, Jonathan D., 424 Occidental
Ave., San Mateo, Calif.
Harper, Rev. John B., Regina Mundi
Seminary, R. R. #4, London,
Ontario, Canada
Hubbard, E. S. A., 3739 Benton St.,
Santa Clara, Calif. 90115
Litchfield, Carter, 412 W. Brookside,
Bryan, Texas
Mozian, Herant, 545 Fifth Ave., New
York 17, N. Y.
Loewus, Lt. Cmdr. J., P. O Box 18891,
Atlanta, Ga. 30326

Applications Received

Warren, Arnold H., P. O. Box 193, Gig
Harbor, Wash. 98335. By R. M.
Leard. Philippine revenues ex-
clusively.
Morrissey, Leo W., P. O. Box 742,
Plainfield, N. J. 07061. By F.
Q. Newton Jr. All revenues used
in Ireland from 1858 to present
(printed by British Gov or Irish
Rep.—on or off document)
Koref, Mathias, 325 East 79th St.,
New York, N. Y. 10021. By F.
Q. Newton, Jr. U. S. Match &

Medicines, Paid Rev.

Krupnikoff, Gerald I., 54 Litchfield
St., Hartford, Conn. 06112. By
F. Q. Newton, Jr. All U. S.
Revenues, Cataloged or not —
State, Local

Membership Summary

Previous membership total	376
New members	8
Reinstatements	2
Current membership total	386

REVENUE CANCELLATIONS

Wells Fargo black oval on R5	.. 50
on R6	.. 60
blue oval on R5	.. 65
on R6	.. 75
red oval on R5	.. 1.00
Northern N. H. R. R. oval on R6	.. 50
on R27	.. 60
circle on R6 60
Northern Penn R. R. on R6 50
Michigan Central on R20 25
on R30 35
on R34 50
N.Y. Central R.R. many types from	.. 25
April 31 on R6	1.00
Walker & Taylor printed on R5	200
Ruth & Fleming printed on R3	.. 2.50

EDGEWOOD STAMP COMPANY

Boynton Beach Florida 33435
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WANTED

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For cash or auction

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CANADA REVENUES—I buy and sell. Sissons new revenue catalog, \$2.00. — Write and order Haley's Exchange, Box 205, Fryeburg, Maine, 04037. ARA 952. 173

U. S. Revenues listed and unlisted. Also modern world revenues with emphasis on quality, including U. S. possessions revenues. Some hydrometers and locks seals also available. Want lists for Scott listed items given careful attention. Most consular and foreign service fee stamps available. John S. Bobo, 1668 Sycamore Street, Des Plaines, Ill. 60018. rf

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